

# Junior Portfolio Manager / Junior Business Developer

Helsinki, Finland

Are you ready to make a meaningful impact in an entrepreneurial environment? At Softhaven, we are dedicated to fostering the growth of software companies in Finland. Join us as we nurture the next generation of success stories.

## Why Choose Softhaven?

**Entrepreneurial Spirit:** We are passionate entrepreneurs who believe in the power of innovation and growth. At Softhaven, you'll be part of a team that values creativity and hands-on involvement.

**Targeted Growth:** Our focus is on sustainable, long-term development. We partner with Finnish software companies to help them reach their full potential without compromising their unique identities.

**Collaborative Culture:** We work closely with our portfolio companies, offering strategic guidance while respecting their autonomy and culture.

#### **Your Role**

As a **Junior Portfolio Manager / Junior Business Developer** at Softhaven, you'll play a pivotal role in driving the success of our portfolio companies. With high level of freedom and responsibility your key responsibilities will include:

- Collaborate closely with the CEO, gaining hands-on experience and insight into strategic decision-making.
- Analyze business performance and advise on necessary adjustments to ensure continued success.
- Support the development of business strategies, including pricing models, cost management, and operational improvements.
- Conduct financial analyses to offer actionable insights and recommendations for our portfolio companies.
- Create business cases for new projects and investments, helping guide decisionmaking processes.
- Assist in new acquisitions, from the initial meetings to the final negotiations, playing a key role in expanding our portfolio.

## What We're Looking For

We are seeking a proactive and motivated individual who shares our enthusiasm for entrepreneurship and growth. The ideal candidate:

- Holds a relevant degree in Business Economics, Finance, Engineering or a related field.
- Has of relevant experience from management consulting or a software company
- Communicates effectively in both Finnish and English. Swedish skills are seen as an asset.
- Is analytical, detail-oriented, and thrives in a dynamic, fast-paced environment.

#### **About Softhaven**

Softhaven is an entrepreneurial holding company committed to supporting and growing Finnish software companies. Our approach is hands-on, focusing on long-term value creation while preserving the unique character of each business we work with. We leverage our deep industry expertise to foster sustainable growth and create lasting success stories in the Finnish software industry.

**Ready to make a difference?** If you're driven by the desire to contribute to meaningful growth in an entrepreneurial setting, we'd love to hear from you. Join the Softhaven team and help us shape the future of Finnish software.

## How to apply

Please send a one-page cover letter and your CV to Paavo Pakkanen to paavo@softhaven.fi with a title "Application".

Should you have any questions regarding the application process or Softhaven, please contact Paavo Pakkanen (+358 40 354 2101).

The application deadline is Friday 2 May 2025.